



PUBLIC (SPECIAL B) DEPARTMENT  
SECRETARIAT CHENNAI – 600 009

Letter No.3357 / Special- B/2011 –1, Dated: 07.12.2011

From  
Thiru Kumar Jayant, IAS.,  
Secretary to Government.

To  
All Secretaries to Government  
Secretariat  
Chennai 600 009 (we)

Sir/Madam

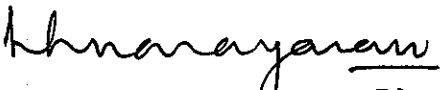
Sub: AIR INDIA – Travel by Air - Special offers – Attractive and exclusive travel policy for the State Government officials and its State Enterprises – Copy of the letter communicated - Regarding.

Ref: From the Chairman & Managing Director, Air India, Mumbai D.O. Letter No.RO/CMD/11/1153 dated 11.11.2011.

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I am directed to communicate the letter received from the Chairman & Managing Director, Air India in the reference cited for your information and compliance.

Yours faithfully,

  
for Secretary to Government

Copy to:  
The Public (OP-I) / Home (Police-I)/E&F (FR Special) Department  
Chennai – 600 009 (we)

रोहित नन्दन  
अध्यक्ष एवं प्रबंध निदेशक  
**Rohit Nandan**  
Chairman & Managing Director



RO/CMD/11/1153  
Date : November 11, 2011

Dear Sir,

After taking over the reins of Air India in August, 2011, I am writing to you to seek your support to Turn Around the Airline. I may like to remind you of the fact that as a PSU the entire interest in Air India is that of the Indian tax payer and its wealth is important not only for national prestige but also for protection of the Indian tax payers' interest.

The synergy between International and Domestic network has enabled Air India to become one of the strongest airlines in India, providing seamless connectivity with most competitive fares. Our Market policies and the Frequent Flier Programme are one of the best available in the Industry.

We have prepared an attractive and exclusive travel policy for the travel of Government of India officials which Air India would like to offer to the State Government officials and to its State Enterprises for travel on our Network, which would be a win-win situation for both - cost savings for you and increased revenues for us.

Some of our Special offers are as follows :-

- **Companion Free Scheme**
  - Available on all sectors in First, Executive class and Economy class
- **Free Upgrades**
  - To next higher class on subject to availability basis at departure.
- **Excess Baggage**
  - Officials travelling on Transfer or on Home Leave can avail 80 Kgs excess baggage on Air India International sectors
  - Officials not in above category can avail 10 Kgs excess baggage on International sectors and 10 Kgs on domestic sectors
- **Lounge Facility**
  - Officials travelling First and Executive class can avail this facility worldwide
  - Officials travelling in Economy Class, both domestic and International, can avail this facility at Air India owned Lounges

The above offers are available for ticketing done directly at Air India offices.

Dedicated Cells have been established in our Metro offices to assist the State Government employees and State Enterprises employees for facilitation of travel.

Our Sales Team will be happy to make a detailed presentation to your Team on the schemes mentioned above and enter into a formal agreement.

Looking forward to taking this relationship further.

With regards,

Yours sincerely,

(Rohit Nandan)

Shri Debendranath Sarangi, IAS  
Chief Secretary,  
Govt. Of Tamilnadu,  
Chennai 500009.

एअर इंडिया लिमिटेड Air India Limited

मुख्यालय : एअर इंडिया बिल्डिंग, नरिमान पॉइंट, मुंबई-400 021. इंडिया. फोन : 22796666

Head Office : Air India Building, Nariman Point, Mumbai-400 021. India. Tel. : 22796666

रजिस्टर्ड कार्यालय : एअरलाइन्स हाउस, 113, गुरुद्वारा रकावगंज रोड, नई दिल्ली-110001. फोन : 23422000

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